



## Fabricmate Site-fabricated Panel System WORKING SAMPLE KIT

The enclosed “working sample” kit is an effective method for demonstrating the features and advantages of the Fabricmate Site-fabricated Panel System. The kit shows all aspects of the system. It contains:

- **Plastic Backing** - This is not really part of the system. The backing acts as the mounting surface, but only for the purposes of this sample. Typically the mounting surface is drywall, wood, concrete, CMU, glass or virtually any other flat surface---even concave or convex surfaces.
- **Panel Track** - The track is attached to the mounting surface with the appropriate fasteners. For drywall, the most common mounting surface, track is typically attached with narrow crown staples or with drywall screws.
- **Substrate** - Sometimes referred to as “core” or “backing material”. Many different materials can be used with the Fabricmate System depending upon specific functional and performance requirements. Here are some of the choices.



**ReCore®** is the Single-solution Substrate. It has many advantages over other substrates (see the ReCore® product sheet). ReCore® is used in the working sample.



**Wood fiberboard** is available in ½” thickness only. It is economical and tackable but has only a modest NRC (see Glossary of Terms in your Sales Binder).



**Fiberglass** is available in a variety of thickness. It has an excellent NRC but is not tackable. The standard yellow version contains VOCs (see Glossary) and is not high-impact.

- **Fabric** - Most fabrics can be used with the Fabricmate System. Fabric selection is first based upon functional requirements. Fabric width, durability, acoustical transparency, tackability, and compatibility with the Fabricmate System are all factors. Next comes style (sometimes referred to as the “pattern”) and color. Several sample pieces are provided so that the easy fabric installation and removal can be demonstrated.



- **Installation Tools** – The Standard Installation Tool is included with the kit. This tool is used with our Modular Panel System and is often left with end users for small fabric changes or quick fixes. You may also have the Professional Installation Tool. If you do, it is best to demonstrate fabric installation using this tool. The Corner/Finishing Tool is ideal for inserting fabric into corners and fine tuning the fabric installation when needed.



**The Advantages** - Remember to point out the advantages of the Fabricmate Products & System. They are compelling.

- **Aesthetically Pleasing** - You can achieve patterns, colors, and textures not available from paint or vinyl.
- **Highly Functional** - They can be acoustical, tackable or both.
- **Incredibly Durable** – Our “free-floating” design virtually eliminates visible surface damage due to impact. Hit it with a hammer.
- **Reduce Maintenance Costs** – With Fabricmate, you can easily replace just the fabric. Never again buy a replacement panel. Why paint or used wrapped panels?
- **Practice Sustainability** – Our ReCore® substrate has a 65% post consumer content (recycled plastic beverage containers). Most of our fabrics are made from 100% recycled polyester.
- **Design Flexibility** – Without the restriction of fixed dimension substrates (4x8 sheets) a wide array of more aesthetically pleasing and cost effective layouts are possible. With an almost unlimited pallet of fabric patterns, textures, and colors the design possibilities are endless.
- **Fast, Clean & Easy** - All of our product and system components are readily available. In most cases they ship same day. They install quickly and with little mess. It's easy!

